



# Set-Aside Programs

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The general purpose of all Set-Aside Programs is to:

- Achieve maximum utilization of small business by government agencies and major government prime contractors
- Not an entitlement
- Not all states have special programs

## State of Connecticut Programs

### Supplier Diversity Program (Set-Aside)

- No fees
- Electronic Application
- 25% of State Agencies' Budget for construction, housing, rehabilitation and purchase of supplies and services is awarded to certified small businesses, with 25% of this amount awarded to certified Minority Business Enterprises.

#### **A small business enterprise (SBE) is defined as a company that has:**

- Its principal place of business is in Connecticut
- Gross revenue not exceeding \$20,000,000 during its most recent fiscal year end and
- Is "Independent"
  - To be "independent" the viability of the SBE must not depend upon another person, as determined by an analysis of the small contractor's relationship with any other person in regards to the provision of personnel, facilities, equipment, other resources and financial support, including bonding.

#### **A minority owned business (MBE) is defined as:**

- A small contractor (must meet the above-stated criteria) with at least 51% ownership by one or more persons who
  1. exercises operational authority over daily affairs of the business
  2. has the power to direct the management and policies and receives the beneficial interest of the business



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3. possess managerial and technical competence and expertise directly related to the principal business activities of the enterprise ,and
4. is a member of a "minority" as that term is defined in C.G.S. 32-9n(a) , or who is an individual with a disability
  - Connecticut laws states that "minority" means:
    1. Black Americans, including all persons having origins in any Black African racial groups not of Hispanic origins
    2. Hispanic Americans, including all persons of Mexican, Puerto Rican, Cuban, Central and South American ,or other Spanish culture or origin, regardless of race
    3. all persons having origins in the Iberian Peninsula, including Portugal, regardless of race
    4. women
    5. Asian Pacific Americans and Pacific Islanders or
      6. American Indians and persons having origins in any of the original peoples of North America and maintaining identifiable tribal affiliations through memberships and participation or community identification.

### DBE Program – Disadvantaged Business Enterprise

- Department of Transportation - Newington, CT
- Purpose
  - Construction and Consultants
- Minority Business Enterprises eligible include:
  - Women, Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Subcontinent Asian-Pacific Americans, or other minorities found to be disadvantaged by the U.S. Small Business Administration (SBA).
- No Fee for Certification
- Application - Hard Copy
- Certification Process
  - Site Inspection
- Benefit:
  - Contracting & Subcontracting Opportunities
  - 8(a) Expedites certification
  - CT & out of state companies
  - Some reciprocity between states

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- Information
  - <https://portal.ct.gov/DOT/Business/Contract-Compliance/DISADVANTAGED-BUSINESS-ENTERPRISE>
  - <https://www.transportation.gov/sites/dot.gov/files/docs/mission/civil-rights/disadvantaged-business-enterprise/305271/uniform-certification-application.pdf>
  - <https://www.transportation.gov/civil-rights/disadvantaged-business-enterprise/eligibility>

### Federal Programs

#### *Small Business Programs*

- HUBZone Program
- 8(a) Program
- Service Disabled Veteran Owned Business
- Women Owned Business
  - WOSB, EDWOSB
- Natural Resource Sales Assistance program
- Information
  - <http://www.sba.gov/category/navigation-structure/contracting/working-with-government/small-business-certifications-audi>
  - Agency contracting goals: <https://www.sba.gov/document/support--agency-contracting-goals>

#### Federal HUBZone Program Requirements

- Be a small business
- Be at least 51 percent owned and controlled by U.S. citizens, a Community Development Corporation, an agricultural cooperative, a Native Hawaiian organization, or an Indian tribe
- Have its principal office located in a HUBZone
- Have at least 35 percent of its employees live in a HUBZone
- Information
- <http://www.sba.gov/category/navigation-structure/contracting/working-with-government/small-business-certifications-au-0>

#### 8(a) Requirements



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- Be a small business
- Not already have participated in the 8(a) program
- Be at least 51 percent owned and controlled by U.S. citizens who are economically and socially disadvantaged
- Be owned by someone whose personal net worth is \$250,000 or less
- Be owned by someone whose average adjusted gross income for three years is \$250,000 or less
- Be owned by someone with \$4 million or less in assets
- Have the owner manage day-to-day operations and also make long-term decisions
- Have all its principals demonstrate good character
- Show potential for success and be able to perform successfully on contracts
- Information
  - <http://www.sba.gov/content/8a-business-development-0>

### Service Disabled Veteran Owned Business Requirements

- Be a small business
- Be at least 51% owned and controlled by one or more service-disabled veterans
- Have one or more service-disabled veterans manage day-to-day operations and also make long-term decisions
- Eligible veterans must have a service-connected disability
- Information
  - <http://www.va.gov/osdbu/index.asp>

### Women Owned Small Business Requirements

- Be a small business
- Be at least 51% owned and controlled by women who are U.S. citizens
- Have women manage day-to-day operations and also make long-term decisions
- Information
  - <http://www.sba.gov/content/women-owned-small-business-federal-contract-program>



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### Women Owned Small Business (WOSB) & Economically Disadvantaged Women Owned Small Business (EDWOSB)

- Meet all the requirements of the women's contracting program
- Be owned and controlled by one or more women, each with a personal net worth less than \$750,000
- Be owned and controlled by one or more women, each with \$350,000 or less in adjusted gross income averaged over the previous three years
- Be owned and controlled by one or more women, each \$6 million or less in personal assets
- 83 NAICS Codes
  - Separate codes for WOSB & EDWOSB
- Dollar value of contract awards eliminated in 2013
- Information
  - <http://www.sba.gov/content/contracting-opportunities-women-owned-small-businesses>